A *Fresh Approach* to Insurance Services

KAPATOES INSURANCE SERVICES
THE HEALTH FOOD INSURANCE GROUP

What is it?

Kapatoes Insurance Services is a specialty insurance agency representing the natural food and vitamin industry. Working with Great American Insurance Company, an AM Best "A+" (Superior)-rated carrier, we offer an exclusive retail health food store insurance program tailored to your needs.

Types of businesses we target

- Grocery Distributors
- Produce Distributors

Benefits

Exclusivity: *Why is this important?*

- Right-sized coverage to fit your business needs
- Trusted team of experts in underwriting and claims that know your niche business

Value Proposition

- Open program
- Multiple coverage offerings
  - BOP/Package
  - Umbrella
  - Workers' Compensation
  - Auto
- Right size coverage to fit your clients' or industry needs.
  - Blanket Additional Insured Vendors
  - Blanket Waiver of Subrogation
  - Primary Non-Contributory Wording and 30 Day NOC
  - Food Spoilage paid at Retail Selling Price



On average, we have **saved new distributor customers over 20%** on all lines against our direct competitors.

Visit us online at HealthFoodInsurance.com to learn more!

AM Best rating of "A+" (Superior) is second of 16 ratings. Great American Insurance Group, 301 E. Fourth St., Cincinnati, OH 45202. Coverage description is summarized. Refer to the actual policy for a full description of applicable terms, conditions, limits and exclusions. Policies are underwritten by Great American Insurance Company, Great American Assurance Company, Great American Alliance Insurance Company, Great American Spirit Insurance Company, and Great American Insurance Company of New York, authorized insurers in all 50 states and DC. The Great American Insurance Group eagle logo and the word marks Great American® and Great American Insurance Group® are registered service marks of Great American Insurance Company. © 2022 Great American Insurance Company. All rights reserved. 5695-ALT-1 (12/22)

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Alternative Markets